

USAID FISCAL REFORM PROJECT

WORKSHOP ON INFORMATION TECHNOLOGY SYSTEMS & REVENUE MANAGEMENT IN THE DEVELOPING AND TRANSITION ECONOMIES

March 6-7th, 2006, Jurys Washington Hotel, Dupont Circle,

1500 New Hampshire Ave, NW, Washington, DC 20036

Tel. 202 483 6000

Closest Metro Station: Dupont Circle, Red Line

Concept:

Day 1 – Status quo/developments over the past 10 years: most sessions in Day 1 will address system/software developments, costs, implementation/adaptation time and training.

Day 2 – Where IT can take revenue management in the Developing and Transition Economies over the next 5 years.

Proceedings will be edited and published

DAY 1 CRITICAL IT CHALLENGES FOR REVENUE MANAGEMENT

08.30- 09.00: Registration/Breakfast

09.00-09.15: Opening comments

David Dod, Fiscal Advisor, USAID; Activity Manager, Fiscal Reform Project

09.15-10.00: IT Systems in Revenue Administrations – Past, Present and Future

Presenters: Richard Ainsworth, Boston University & General Counsel, Taxware and Sandra Hadler, Chief of Party, Fiscal Reform Project

10.00-11.00: The Use of IT Systems to improve Efficiency of Revenue Administration

Presenter: Prof. Malcolm Lane, Executive Director, Bearing Point and James Madison University

11.00-11.15: Coffee

11.15-12.30: Customs Modernization and IT Development

Presenters: Luc de Wulf, World Bank

Presenter/Discussant: David Hesketh, Business Director/Customs, Crown Agents (formerly Director, UK Customs)

12.30-1.30: Lunch – in Jurys

1.30-5.30: IT Systems for Revenue Administrations: Guest Presentations Panel

Moderator: Sandra Hadler, Chief of Party, Fiscal Reform Project

1.30-2.45: CRC SOGEMA on SIGTAS

Presenter: Wendy Osmond, VP Information Technology Products

2.45- 4.00: Bull SA on IRIS and E-biscus

Presenter: Jack Wright, Program Director: Bull Tax Competence Centre, Bull SA.

4.00-4.15: Coffee

cont.d : IT Systems for Revenue Administrations: Guest Presentations Panel

4.15-5.30: Crown Agents on TRIPs

Presenters: Luc Pugliatti, Director IT and R & D, David Hesketh, Director, Business Development/Customs, and Steve Lowthorpe, Director, Taxation

5.30- 6.00: Discussion from the floor and Wrap up of Day 1

6.00 Welcome Reception

DAY 2 - LEADING EDGE IT DEVELOPMENTS IN REVENUE SYSTEMS

08.30- 09.00: Registration/Breakfast

9.00-9.30: US-IRS: Modernization Experience (Income Tax)

Presenter: John Reece, formerly CIO, US-IRS

9.30-10.00: States' Revenue Modernization – Streamlined Sales Tax Initiative

Presenter: Scott Peterson, Executive Director, Streamline Sales Tax Governing Board

10.00-10.30: Panel discussion:

Moderator: Richard Ainsworth

Based on these 2 presentations lead a "highly audience interactive" discussion searching for the differences before the break.

Rationale:

This session will discuss the differences encountered in the automation of the income tax in the IRS and the relative ease of automation of the States' sales tax (such as Florida) with the direction of the argument pushing the audience to see that there are easily "digitised-tax-laws," and "impossible-to-digitise-tax-laws." It is more than the size of the IRS that caused difficulties; to what degree are the differences attributable to (a) the type of tax, and (b) the extreme complexity of the US version of the tax?

Can policy makers write laws (and prefer those taxes) that pass a "digitisation" test?

10.30-11. 15: Digital Vat and Development

Presenter: Richard Ainsworth, Boston University & General Counsel, Taxware

11.15-11.30: Coffee

11.30-1.00: Customs Modernization: IT Developments and Integrity – The Future

Presenter: Jean Gurunlian and Jean J. Guy, GovernmentExecutive Vision

Discussant: Luc de Wulf, World Bank

1.00-2.00: Lunch in Jurys

2.00-3.00: Country Models: The Successful Developed and Transition Economy (DTE)

South African Revenue Services, Pioneer in organizational modernization with IT

Presenter: Peter Richer, General Manager, South African Revenue Services

3.00-4.00: What the ERPs can do to improve revenue management: Benefits & Costs

- ERP in the Revenue Administration
- ERP and the E-filing solution.
- ERP and the certified service provider

Presenter: Hanno Klausmeier, SAP, VP, Public Sector, Emerging Markets Development Group

4.00-4.30: Coffee

4.30-5.30: International Organization Panel Discussion: What need do we see -- where can we be most effective – in the design/development/certification of regional/global IT solutions for revenue administrations?

Panel: Donor (*IMF/WorldBank/USAID*), DTE (*SARS*), US Tax (Scott Peterson, SSTI); Business (Councill Leak, VP, International Tax, Wal-Mart), IT systems (SAP and Oracle)

Moderator: Richard Ainsworth

-The business group will likely say collectively, "This is what our ERP and tax filing situation is today, and this is what would make our job easier, and this is how you can use technology to help us get you your money."

- Where is it appropriate to look for a Regional IT Solution? (a) Because the companies are global and (b) because the ERP systems are global, then (c) in what degree should the revenue solutions be regional?

5.30-6.00: Conclusion and wrap up of Day 2