

USAID FISCAL REFORM PROJECT

WORKSHOP ON INFORMATION TECHNOLOGY SYSTEMS & REVENUE MANAGEMENT IN THE DEVELOPING AND TRANSITION ECONOMIES

March 6-7th, 2006, Jurys Washington Hotel, Dupont Circle,

1500 New Hampshire Ave, NW, Washington, DC 20036

Tel. 202 483 6000

Closest Metro Station: Dupont Circle, Red Line

Concept:

Day 1 – Status quo/developments over the past 10 years: most sessions in Day 1 will address system/software developments, costs, implementation/adaptation time and training.

Day 2 – Where IT can take revenue management in the Developing and Transition Economies over the next 5 years.

Proceedings will be posted to the project website.

DAY 1 CRITICAL IT CHALLENGES FOR REVENUE MANAGEMENT

08.30- 09.00: Registration/Breakfast

09.00-09.15: Opening comments

David Dod, Fiscal Advisor, USAID

09.15-10.00: IT Systems in Revenue Administrations – Past, Present and Future

Presenters: Richard Ainsworth, Boston University & General Counsel, Taxware and Sandra Hadler, Chief of Party, Fiscal Reform Project

10.00-11.00: Improving the Efficiency of Tax Administration through Information Technology

Presenter: Prof. Malcolm Lane, Executive Director, Bearing Point and James Madison University

11.00-11.15: Coffee

11.15-12.30: Customs Modernization and IT Development

Presenter: Luc de Wulf, World Bank

12.30-1.30: Lunch – in Jurys

1.30-1.45: Capacity Building in Customs Modernization

David Hesketh, Director, Business Development/Customs, Crown Agent; Formerly Head, International Assistance, HM Customs & Excise

1.45-5.30: IT Systems for Revenue Administrations: Guest Presentations Panel

Moderator: Sandra Hadler

1.45-3.15: CRC SOGEMA on SIGTAS

Presenter: Wendy Osmond, VP Information Technology Products & Marc Kamel, Director, Business Computing, CRC Sogema

3.15-3.30: SIGTAS Implementation & IT Systems in the Rwanda Revenue Authority

Gilles Brault, IT Technical Advisor, Rwanda Revenue Authority

3.30-4.00: Coffee

cont.d: IT Systems for Revenue Administrations: Guest Presentations Panel

4.00-5.30 Crown Agents on TRIPs

Presenter: Luc Pugliatti, Director, IT and R & D, Crown Agents

5.00- 5.30: Discussion from the floor and Wrap up of Day 1

**6.00-8.00pm Welcome Reception: Cloud, 1 Dupont Circle (S of Hotel on the Circle),
Tel. 202 872 1122**

DAY 2 - LEADING EDGE IT DEVELOPMENTS IN REVENUE SYSTEMS

08.30- 09.00: Registration/Breakfast

9.00-9.30: US-IRS: Modernization Experience (Income Tax)

Presenter: John Reece, formerly CIO, US-IRS

9.30-10.00: States' Revenue Modernization – Streamlined Sales Tax Initiative

Presenter: Scott Peterson, Executive Director, Streamline Sales Tax Governing Board

10.00-10.30: Panel discussion:

Moderator: Richard Ainsworth

Based on these 2 presentations lead a "highly audience interactive" discussion searching for the differences before the break.

Rationale:

This session will discuss the differences encountered in the automation of the income tax in the IRS and the relative ease of automation of the States' sales tax (such as Florida) with the direction of the argument pushing the audience to see that there are easily "digitized-tax-laws," and "impossible-to-digitize-tax-laws." It is more than the size of the IRS that caused difficulties; to what degree are the differences attributable to (a) the type of tax, and (b) the extreme complexity of the US version of the tax?

Can policy makers write laws (and prefer those taxes) that pass a "digitization" test?

10.30-11. 15: Digital Vat and Development

Presenter: Richard Ainsworth, Boston University & General Counsel, Taxware

11.15-11.30: Coffee

11.30-1.00: Customs Modernization: IT Developments and Integrity – The Future

Presenter: Jean Gurunlian, GovernmentExecutive Vision

1.00-2.00: Lunch in Jurys

2.00-3.00: Country Models: The Successful Developed and Transition Economy (DTE)

South African Revenue Services, Pioneer in organizational modernization with IT

Presenter: Peter Richer, General Manager, South African Revenue Services

3.00-4.00: What the ERPs can do to improve revenue management: Benefits & Costs

- ERP in the Revenue Administration
- ERP and the E-filing solution.
- ERP and the certified service provider

Presenter: Hanno Klausmeier, SAP, VP, Public Sector, Emerging Markets Development Group

Discussant: Dr. Bill Trautman, Senior Economist, Compliance-Large Business Division, IRS

4.00-4.30: Coffee

4.30-5.30: International Panel Discussion: What is the future for IT solutions for revenue administrations in the Developing and Transition Economies?

Panel: DTE (Peter Richer, SARS), US Tax (Scott Peterson, SSTI & John Reece, former IRS-CIO); Business (Councill Leak, VP, International Tax, Wal-Mart), IT systems (Hanno Klausmeier, SAP and Sang Na, Oracle), Jean Gurunlian (GovernmentExecutive Vision).

Moderator: Richard Ainsworth

-The business group will likely say collectively, "This is what our ERP and tax filing situation is today, and this is what would make our job easier, and this is how you can use technology to help us get you your money."

- Is it appropriate to look for Regional or Global IT Solutions? (a) Because the companies are global and (b) because the ERP systems are global, then (c) in what degree should the revenue solutions be regional/global?

5.30-6.00: Conclusion and wrap up of Day 2